

INCOME	2018	2018	2019	2019	2020	2020
	Budget	ACTUAL	Budget	ACTUAL	Budget	ACTUAL
ABUSA Program Fees	15,000	8,587	9,000	11,250	10,000	16,683
Donations, Individual Gifts	200,000	333,964	200,000	145,492	50,000	133,223
Grants - Private	195,000	141,000	185,000	242,900	200,000	140,000
Grants - Government	0	10,500	12,000	12,500	12,000	12,500
Events	25,000	25,000	300,000	411,795	450,000	357,806
Capital Campaigns	75,000	70,000	0	0	40,000	0
Individual Campaigns	0	28,995	0	995	0	28,254
Other Income						18,278
Investment Income	10	45	50	705	50	761
TOTAL INCOME	\$ 510,010	\$ 618,091	\$ 706,050	\$ 825,637	\$ 762,050	\$ 679,251
EXPENSES						
GENERAL						
Accounting/Tax Preparation	3,000	1,430	3,000	2,063	2,500	2,600
Legal	2,000	4,399	2,500	1,568	2,000	1,229
Contract Services - Labor	30,000	39,000	100,000	64,790	100,000	70,495
Payroll Processing	1,200	1,495	1,600	1,754	2,000	1,783
Bank Fees	200	45	100	0	100	60
CC Processing Fees	4,000	2,529	4,000	3,946	4,000	1,240
Subscriptions	500	446	500	5,440	2,000	6,527
Fundraising	12,000	10,872	150,000	164,207	100,000	23,959
Postage	300	567	1,000	531	1,000	357
Office Supplies/Misc.	1,000	6,825	10,000	163	500	155
Telephone/Internet/Web/IT	2,500	2,830	13,000	7,085	5,000	2,926
Occupancy/Rent	1,200	1,200	1,200	1,200	1,200	1,200
Insurance, D & O	900	826	900	826	900	826
PAYROLL						
Salaries & Taxes	130,000	126,427	126,000	120,671	185,000	123,907
Medical Insurance	10,000	12,558	20,000	17,048	28,000	16,497
Worker's Comp.	500	427	1,000	527	500	515
DIRECT PROGRAM						
Neuro Rehab PT	127,000	113,407	165,600	156,045	135,000	172,691
Neuro Rehab Trainers	20,500	8,080	10,000	2,400	30,000	7,995
Clinical Coordinator/Research	10,000	4,300	10,000	5,750	7,000	3,075
Redefining Transitions Program	0	0	0	735	0	2,845
Scheduling Coordinator	12,000	12,000	12,000	12,000	12,000	8,800
Equipment Warranty/Service/Tax	3,000	13,215	24,000	21,263	24,000	21,500
Annual Facility Lease	9,650	9,800	20,000	20,740	20,000	20,064
Insurance, Liability & Cargo	1,600	2,060	2,500	2,060	2,500	3,780
Public Education & Awareness	17,000	5,850	7,500	8,344	7,500	6,529
Program Supplies	0	6,200	7,500	15,122	12,000	5,457
Training	10,000	22,554	5,000	12,388	5,000	1,634
Travel	5,000	5,308	5,000	952	2,000	0
Meals	2,500	1,480	1,500	425	500	0
Program Equipment	75,000	42,966	0	0	69,000	4,700
Individual Campaign	0	12,275	22,746	22,746	0	27,600
Individual Campaign	0	16,720	0	0	0	0
Sub-Total-Direct Program Exp.		276,215	328,346	258,224	361,500	321,670
TOTAL EXPENSES	\$ 492,550	\$ 488,091	\$ 728,146	\$ 650,042	\$ 761,200	\$ 513,345
NET INCOME	\$ 17,460	\$ 130,000	\$ (22,096)	\$ 175,595	\$ 850	\$ 165,906